

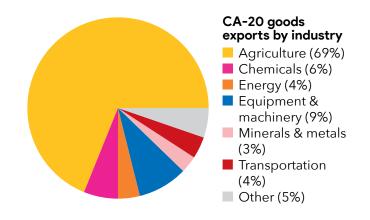
## **California's 20<sup>th</sup> district & Canada** An integrated economic & security partnership

960 people are employed at the 23 Canadian-owned businesses operating in CA-20

### CA-20 exports \$320 million in goods to Canada annually

#### Top CA-20 goods exports to Canada

Fruits & Tree Nuts	\$87 million
Vegetables & Melons	\$53 million
Preserves & Specialty Foods	
Dairy Products	\$14 million
Basic Chemicals	



#### CA-20 exports \$56 million in services to Canada annually

#### Top CA-20 services exports to Canada

Business services	\$20 million
Travel (including for education)	\$19 million
Charges for the use of intellectual property	\$5 million
Transport	\$4 million
Financial services	

# Top Canadian-owned businesses in CA-20

- Stantec
- Guardsmark
- Ensign US Drilling
- Nutrien Ag Solutions
- Saputo Cheese
- BMO Harris Bank
- Wood Environmental Infrastructure Solutions
- Agrian
- Trans World Ny Sub
- Circle K

#### April 2024

Sources: **Trade Partnership:** Goods exports (2023 data, 3/2024 release) and services exports (2022 data, 1/2024 release), calculated figures, based on U.S. Census Bureau and U.S. Bureau of Economic Analysis data at state and national levels. **Dun & Bradstreet:** Canadian-owned businesses (12/2023 release). Figures may not add up due to rounding. Produced by the Embassy of Canada in Washington, D.C.

